

REQUEST FOR PROPOSALS

Issue Date: October 16, 2024

RFP #10-24

Title: TERM CONTRACT FOR ARCHITECT / ENGINEERING SERVICES

Commodity Code: PROFESSIONAL SERVICES

Issuing Agency & Address: Preservation Virginia (Jamestown Rediscovery)
1365 Colonial Parkway
Jamestown, VA 23081

Location of Work: Jamestown, VA (private property)

Period Of Contract: One Year, with option for three additional years. All inquiries for information should be directed to:

Michael Lavin Phone #: (757) 784-3929 mlavin@preservationvirginia.org

FOR ACCESS TO SECURE FOLDERS TO UPLOAD PROPOSALS ELECTRONICALLY, PLEASE EMAIL: rfp@preservationvirginia.org. IF PROPOSALS ARE MAILED, SEND DIRECTLY TO ISSUING AGENCY SHOWN ABOVE; IF PROPOSALS ARE HAND DELIVERED, DELIVER TO ABOVE ADDRESS:

Sealed proposals for furnishing the services described herein will be received until **4:00 p.m. local time on November 22, 2024**. **Proposals must reach the above address by the deadline stated.**

Name And Address Of Offeror:

_____ Date: _____
_____ By _____
_____ (Signature in Ink)
_____ Typed Name: _____
_____ Zip: _____ Title: _____
FEIN/SSN # _____ Telephone No.() _____

PRE-PROPOSAL CONFERENCE: A pre-proposal conference will not be held.

TABLE OF CONTENTS

<u>Section No.</u>	<u>Description</u>	<u>Page No.</u>
I.	Purpose	3
II.	Agency's Right to Issue RFP's and Project Orders	3
III.	Scope of Services	3
IV.	Participation of Small Businesses and Micro Businesses	4
V.	Proposal Requirements	4
VI.	Evaluation and Award of Contracts	5
VII.	Fees	6
VIII.	Contract Term	7
IX.	Project Orders	7
X.	Attachments	7

PRESERVATION VIRGINIA
REQUEST FOR PROPOSAL
TERM CONTRACT FOR ARCHITECTURE / ENGINEERING SERVICES

I. PURPOSE:

Preservation Virginia often needs professional architectural and/or engineering assistance for discrete, small projects such as investigations, studies, reports, design of small projects, and related services. The aim of this RFP is to contract with an A/E who will agree to be available to provide these services in a timely manner, thereby reducing the Agency's cost and time for advertising and developing numerous RFP's, and generally to increase the Agency's efficiency in obtaining professional services. Preservation Virginia anticipates that the majority of project orders under this contract will be small projects associated with numerous studies and enabling projects within their property boundaries on Jamestown Island. Deliverables from the A/E will range from site analysis, resource, and engineering assessments through permitting and construction documents. Timeliness of A/E response and willingness to work very small projects are very important factors on this RFP.

The purpose and intent of this RFP is to solicit proposals for a Term Contract for such professional architectural and/or professional engineering services to be provided on an "as needed" basis pursuant to Project Orders issued during the contract term. The contract shall be renewable for a one year term, at the Agency's option, for up to a maximum of three (3) one year term renewals.

II. AGENCY'S RIGHT TO ISSUE RFP'S AND PROJECT ORDERS:

The Owner reserves the right, at its sole discretion, to issue RFP's for similar work, for other disciplines or types of work, and for other projects as the need may occur. An A/E may have only one A/E Term Contract in effect with an Agency or its subsidiaries or branches at any time.

The Owner also reserves the right to issue Project Orders to other A/E's under Term contracts at its sole discretion, based on its evaluation of each A/E's qualifications, expertise, current workload, capabilities, performance record, location or distance to the project, and other factors as may be pertinent to the particular project.

III. SCOPE OF SERVICES:

The selected A/E shall furnish all expertise, labor and resources to provide complete services necessary for Project Order(s) issued during the Contract Term. The following generally summarizes the types of scopes of services that the A/E may be required to perform, depending on the individual Project Orders:

- A. Provide evaluations, analysis, recommendations, cost and time estimates, reports, feasibility studies, preparation of schematic or preliminary designs, field inspections and investigations, and code compliance investigation for a wide variety of architectural projects, and all disciplines of engineering projects.
- B. Develop a Preliminary Design submission.
- C. Provide complete contract documents for small project designs assigned by the Project Order.
- D. Provide services to investigate problems and prepare recommendations for corrective action.

PRESERVATION VIRGINIA
REQUEST FOR PROPOSAL
TERM CONTRACT FOR ARCHITECTURE / ENGINEERING SERVICES

- E. Prepare an A/E cost estimate for proposed projects.
- F. Prepare feasibility studies for proposed projects.
- G. Other types of professional services of a nature consistent with the intent of the RFP.

Any project order for a feasibility study, programming, or bridging documents issued pursuant to the Term Contract shall not include the right to extend the A/E's scope of services to include full design and construction period services and shall not be considered as preparation of an RFP for services. The A/E completing such project order shall not be prohibited from participating in competitive negotiation procurement for such future services.

IV. PARTICIPATION OF SMALL BUSINESSES AND MICRO BUSINESSES:

Preservation Virginia is committed to enhancing and expanding contracting opportunities for small (including micro businesses), women owned, and minority owned (SWaM) businesses as well as businesses owned by service-disabled veterans. SWaM businesses are encouraged to reply to the RFP for services. Preservation Virginia further requires the selected prime contractor to submit a "Supplier Procurement and Subcontracting Plan" to show all subcontractors the contractor intends to use for direct performance of the contract. Such plans shall identify all planned utilization of (i) small businesses, (ii) subcategory of small businesses, (iii) small women-owned businesses, (iv) small minority-owned businesses, and (v) small service-disabled veteran-owned businesses. For RFPs, small business participation may be an evaluation criterion.

V. PROPOSAL REQUIREMENTS:

- A. Proposals shall be signed by an authorized representative of the A/E. By submitting a proposal, the Offeror certifies that all information provided in response to this RFP is true and accurate. Failure to provide information required by this RFP will ultimately result in rejection of the proposal.
- B. Proposals should be prepared simply and economically, providing a straightforward, concise description of the A/E's capabilities for satisfying the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- C. The Respondent's proposal shall include the completed and signed RFP cover page 1. The proposal shall be bound, either electronically or physically, in a single volume where practical. When submitted in paper format, one (1) manually signed original and (3) copies] of the proposal shall be submitted to the Agency.
- D. All documentation submitted with the proposal shall be included in that single bound volume. **Elaborate brochures and other representations beyond those sufficient for presenting a complete and effective proposal are neither required nor desired.**
- E. Any information thought to be relevant, but not specifically applicable to the enumerated scope of Work, may be provided as an appendix to the proposal. If publications are supplied by the Offeror to respond to a requirement, the response should include

PRESERVATION VIRGINIA
REQUEST FOR PROPOSAL
TERM CONTRACT FOR ARCHITECTURE / ENGINEERING SERVICES

reference to the document number and page number. Publications provided without such reference will not be considered relevant to the RFP.

- F. To reduce the effort and expense of responding to RFP's, provide uniformity in the type information requested, and enhance the review and evaluation process, the standard Forms AE-1 through AE-6 shall be completed and included with the A/E's proposal.

VI. EVALUATION AND AWARD OF CONTRACTS:

- A. Evaluation Criteria: Proposals shall be evaluated by the Agency using the following criteria:
1. Expertise, experience, and qualifications of the A/E's personnel in each discipline that may provide services relevant to the RFP.
 2. Expertise, experience and qualifications of any special consultants proposed.
 3. Geographic location of the A/E's office where work will be performed in relation to the project location(s).
 4. A/E's plan to respond to requests for services and ability to complete any Project Orders in a timely manner.
 5. Expertise and past experience of the A/E in providing services on other Term Contracts or on projects of similar size, scope and features as those required for the Scope of Services on this RFP.
 6. A/E's willingness to provide services on the small projects associated with Term Contracts for a reasonable fee as determined by the agency.
 7. A/E's recent (past 5 years) experience / history in designing project within the established "Design-not -to -exceed" budget.
 8. A/E's experience in providing services in conformance to the State's Construction and Capital Outlay procedures including Codes, Standards, Accessibility and Building Efficiency.
 9. Use of small businesses as consultants, subcontractors, suppliers or support services.
 10. Size of the firm relative to the size of the project(s).
 11. Financial Responsibility as evidenced by the A/E carrying Professional Liability Insurance.
 12. Generally, the selection committee will consider the A/E's overall suitability to provide the services for the Term Contract within the time, budget and operational constraints that may be present, and the comments and/or recommendations of the A/E's previous clients, references and others.

PRESERVATION VIRGINIA
REQUEST FOR PROPOSAL
TERM CONTRACT FOR ARCHITECTURE / ENGINEERING SERVICES

- B. **AWARD OF CONTRACT:** The Agency shall engage in individual discussions and interviews with two or more offerors deemed fully qualified, responsible and suitable on the basis of initial responses, and with professional competence to provide the required services. Repetitive informal interviews are permitted. Offerors shall be encouraged to elaborate on their qualifications, performance data, and staff expertise relevant to the proposed contract. At the conclusion of the informal interviews, on the basis of evaluation factors published in the Request for Proposal and all information developed in the selection process to this point, the Agency shall rank, in the order of preference, the interviewed Offerors whose professional qualifications and proposed services are deemed most meritorious.

Negotiations shall then be conducted with the Offeror ranked first to establish an acceptable MOU, including marked up hourly rates considered fair and reasonable, and which compare favorably with the typical labor rates for the various A/E skill levels required for the work. A contract award will be made to that Offeror. The Agency may then issue the first Project Order provided the A/E accepts / agrees to the Project Order offered. If other interviewed Offerors were also determined to be qualified, negotiations may be conducted in order to establish acceptable MOUs with them as well in advance of awarding the other Term Contracts.

Proprietary information from competing Offerors (including any data on estimated manhours or rates and the plan for accomplishing the scope of work) will not be disclosed to the public or to competitors provided such information is duly marked as "Proprietary Information" by the Offeror.

A/E Term Contracts are not exclusive. An Agency may issue separate RFPs for similar work and other projects as the need may occur. An Agency may issue Term Contracts to not more than four of the fully qualified and best suited firms interviewed from a particular A/E Term Contract RFP advertisement and selection process. When multiple awards are made, the Agency shall have established procedures for distributing the Project Orders among the Term Contractors during the contract term.

Multiple contract awards are anticipated under this RFP.

VII. FEES:

- A. The Memorandum of Understanding prepared by the Agency will document the negotiated acceptable labor rates for the various A/E classifications/disciplines/skill levels. These rates will be used by the Agency in arriving at lump sum fees and any hourly rate work that is authorized by the Agency for Project Orders issued under the Term Contract resulting from this solicitation.
- B. If a Project Order is to be performed on a lump sum basis, the Agency shall determine a lump sum based on the Scope of Service required, the estimated man-hours required for each classification/discipline/skill level, and the labor rates agreed upon during the contract negotiations.
- C. Any individual Project Order fee shall not exceed \$150,000 and the aggregate total of

PRESERVATION VIRGINIA
REQUEST FOR PROPOSAL
TERM CONTRACT FOR ARCHITECTURE / ENGINEERING SERVICES

fees for all Project Orders issued during the Contract Term shall not exceed \$1,210,000.

VIII. CONTRACT TERM:

Under this Contract, Project Orders may be issued up to one year following the date of execution of this Contract. The contract is limited to a term of one year or when the cumulative total project fees reach \$360,000, whichever occurs first. This period shall be referred to as the "Contract Term." If a Project Order is issued during the Contract Term which, in the aggregate total of it, all previously issued Project Orders and any Change Orders to the previous Project Orders, reaches the \$360,000 limit, then no further Project Orders may be issued during that Contract Term. It is understood that the A/E's Work under the Project Orders issued may not be completed during the Contract Term; however, all terms and conditions of this Contract, including all rights and obligations, shall survive until the Work is completed, except the Owner's right to issue, and the A/E's right to accept, additional Project Orders.

The Owner may, at its sole discretion, renew the Contract for additional Contract Terms provided the option to renew was indicated in the RFP. If the Owner exercises its option to renew, the next Contract Term shall begin on the date the Owner notifies the A/E that the option to renew is being exercised and no earlier than one year from the beginning date of the previous term. A new aggregate limit of

\$360,000 shall apply to the new Contract Term, without regard to the dollar amounts of Project Orders issued during the previous Contract Term. Any unused amounts from the previous Contract Term are forfeited, shall not carry forward to the next Contract Term, and the previous Contract Term shall be considered closed. However, all terms and conditions of the previous Contract Term, including all rights and obligations, shall survive until the Work of the previous Contract Term is completed, except the Owner's right to issue, and the A/E's right to accept, additional Project Orders. The Owner/Agency may, at its sole discretion, exercise the Contract Term renewal a maximum of 3 times.

IX. PROJECT ORDERS:

The first Project Order may be issued at any time during the term of the A/E Term Contract. It will authorize the A/E to perform the Work for a lump sum amount or at the marked up hourly rates agreed to and set forth in the MOU attached to the A/E Term Contract. The maximum fee allowed by law for any Project Order is \$360,000 which includes all fees and reimbursable expenses and contingencies.

It is understood that more than one Project Order may, at the Owner's sole discretion, be offered to the A/E during the Contract Term. Although the potential exists for multiple project orders during the Contract Term with aggregate fees up to \$1,210,000, the Agency does not represent or guarantee that the A/E will receive any Project Orders.

X. ATTACHMENTS

Attachment A: [Property Boundary Survey](#)